

TRAINER PROFILE

NGO NGOC DANH

PERSONAL DETAILS



Gender: Male
National: Vietnamese

EDUCATION

- M.A in mass communication and journalism from California State University, Fresno.
- Professional Train the Trainer certificate from d' Oz International.

AWARDS

- Championship in MTC Expert Challenge 2012 (speaker contest), organized by International Experts Institute MTC, d'Oz International Singapore and Excellence Edge International Singapore phối hợp tổ chức, with coordination of experts from American NLP Association and experts from American Balanced Scorecard Association.
- Idiosyncrasy special prize, awarded by Madam Angeline V. Teo, one of ten best international speakers, former President of Asian Speakers' Association; and Doctor Professor Nguyễn Thuyết Phong, Director of USA College Education Research Institute.
- Fulbright fellowship 2003 - 2005.

SPECIALITIES

- Corporate training: B2C sales, B2B sales, leadership, teamwork, train the trainer, coaching, corporate culture, corporate communication, motivation, NLP...
- Public training: self discover, personal orientation, personal development, success principles, personal branding, soft skills: sales, communication with NLP, NLP...
- Motivational speaker in public.

CUSTOMERS

Amway Vietnam	Ultra Global	AIESEC	VMS Mobifone
Ogilvy	Hyundai - Vinashin	LG Vina Cosmetics	Fulbright fellowship
USA embassy in Vietnam	Vinaphone	Bayer	Canon
Sapporo beer	CX Technology		

EXPERIENCE

- “NLP interview” main trainer in “Career developing for young Vietnamese journalists” program EVJ 2012, organized by Fulbright fellowship program and USA embassy and the University of Social Sciences & Humanities of HCM city.
- Training: Communication with NLP, Sales, Leadership, Teamwork,... motivation for Ultra Vietnam, the world wide biggest direct sale in Vietnam.
- Guest speaker in California State University, Fresno (2004).
- Former journalist, editor of Tuổi Trẻ daily, Sai Gon Tiep Thi magazine.
- Special correspondent in UNFCCC Bali 2007, World economic forum, East Asia economic forum.
- 5 years experience in studying and working in international multi-cultural environments.
- Guest lecturer in the University of Social Sciences & Humanities of HCM city and HCM city university of Foreign languages and Information technology.

LIST OF TRAINING PROGRAMS

N°	LEADERSHIP	SALES	COMMUNICATION
1	The art of influencing	B2B	Oral and written communication
2	Motivation and self motivation	B2C	Verbal and non-verbal languages
3	Delegation	Customer service	Active listening skill
4	Management	Customer conflict solving	Communication with NLP

5	Decision making	Presentation skills	Negotiation
6	Training / Coaching		
7	Team building		
8	Building the leadership team		
9	Problem solving		
10	Effective interpersonal skills		
11	Leadership with NLP		

